COVID-19 Partnership Management Implications – Call 3
A community discussion

April 22, 2020
The Plan

- Quick polls
- Open Discussion
  - Questions about now
  - Questions about the future
  - Type “hand” in chat
- Question = chat
- Next call?
Has the formation of new partnerships stopped by official decree at your institution?

A. Yes
B. No
C. Unsure

March 25th

- A: 7%
- B: 78%
- C: 17%

April 8

- A: 7%
- B: 93%

Go To: http://moveon.participoll.com
If not officially stopped, how would you describe the pace of partnership development as compared to “normal?”

A. Significantly increased
B. Mildly increased
C. As normal
D. Mildly decreased
E. Significantly decreased

March 25th

April 8
Has your institution adopted any policies related to partnerships in specific countries?

A. Yes
B. No
C. Unsure

March 25th:
- A: 13%
- B: 63%
- C: 24%

April 8:
- A: 4%
- B: 83%
- C: 19%

Go To: http://moveon.participoll.com
Has your communication with partners increased, decreased, stayed the same?

A. Increased  
B. Stayed the Same  
C. Decreased

March 25th

A 45%  
B 18%  
C 37%

April 8

B 60%  
A 28%  
C 12%

Go To: http://moveon.participoll.com
Has your institution decided to cancel Fall inbound/outbound mobility programming?

A. Yes
B. No
C. Unsure

April 8

Go To: http://moveon.participoll.com
If you have not yet decided to cancel Fall inbound/outbound mobility, what deadline have you established for making a decision?

A. No deadline  
B. By the end of April  
C. By the end of May  
D. Beyond  

April 8
To what extent are virtual exchanges being considered as a result of the changing environment?

A. We’ve done them before and plan to do them again
B. We’ve done them before and do not plan on doing them again
C. We’re considering them
D. We’re not currently considering them
E. Unsure

April 8
If your institution has implemented a travel ban that affects your office, for how long is that ban currently in effect?

A. No ban
B. Through April
C. Through May
D. Through June
E. Through July
F. Through August
G. Beyond

April 8
Is your office currently revising budgets because of (or in anticipation of) lost funding?

A. No
B. Yes
C. Don’t know
Has your institution announced cost cutting measures like layoffs, furloughs, hour-reduction, etc.?

A. No
B. Yes
C. Don’t know

Go To: http://moveon.participoll.com
Here and Now

1. Are you experiencing or anticipating more scrutiny placed on partnerships from certain countries based on COVID-19?
2. Have you begun (or considered) prioritizing your exchange partners based on their response during COVID-19?
3. Are you considering putting social-distancing guidelines into your agreements? What would that look like?
4. What new policies – either from the university, or from your office – are being implemented in response to recent events.
5. What is it critical to be tracking right now in terms of partnership a relations management?
Looking ahead

1. To what extent do you think COVID-19 will be factored into your partnership development strategy? (E.g. selection of partners, evaluation of partners based on activities, etc.)

2. What are the implications for partnerships that may have involved an element of remote learning before the crisis?

3. Have you begun to think about how your partnership evaluation criteria will (or will not) evolve as a result of COVID-19?

4. How does COVID-19 affect your institution’s approach to partnerships primarily oriented around international development?
MoveON for International Relations Management

MoveON allows you to map global engagement across the institution and record all types of international activity

Collate all partner organisation information, MoveON Net pre-populates the database for easy update.

Assign any type of agreement relation or international activity to the institution and map to internal and external faculties. This could be research, short projects and collaborations, visits, volunteering or conferences.

Build profiles of contacts relating to agreements, partner institutions and within your own organisation. Map relations, communications (such as, meetings, calls, emails) and international activity like publication citations to map research projects to contacts.

Track partner activities and record for future reference for example, agreements, renewals, approval stages, correspondence visits, cooperative research.

Manage funding sources and grants.