COVID-19 Partnership Management
Implications – Call 2
A community discussion

April 08, 2020

Contact dan.beaudry@qs.com for more information
The Plan

- Quick polls
- COIL – Jami Leibowitz, East Carolina University
- Satellite Campus Initiative – Stacy Burger, Lehigh
- Open Discussion
  - Questions about now
  - Questions about the future
  - Type “hand” in chat
- Chat other comments anytime
- Next call?

Contact dan.beaudry@qs.com for more information
Has the formation of new partnerships stopped by official decree at your institution?

A. Yes
B. No
C. Unsure

March 25th

B 100%
A 5%
C 17%
B 78%

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If not officially stopped, how would you describe the pace of partnership development as compared to “normal?”

A. Significantly increased
B. Mildly increased
C. As normal
D. Mildly decreased
E. Significantly decreased

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Has your institution adopted any policies related to partnerships in specific countries?

A. Yes
B. No
C. Unsure

Go To: http://moveon.participoll.com

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Has your communication with partners increased, decreased, stayed the same?

A. Increased
B. Stayed the Same
C. Decreased

March 25th

A 45%
B 18%
C 37%

A 28%
B 60%
C 12%

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Has your institution decided to cancel Fall inbound/outbound mobility programming?

A. Yes
B. No
C. Unsure

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If you have not yet decided to cancel Fall inbound/outbound mobility, what deadline have you established for making a decision?

A. No deadline  
B. By the end of April  
C. By the end of May  
D. Beyond

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A 57%  
B 4%  
C 30%  
D 9%

vote at moveon.participoll.com

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To what extent are virtual exchanges being considered as a result of the changing environment?

A. We’ve done them before and plan to do them again
B. We’ve done them before and do not plan on doing them again
C. We’re considering them
D. We’re not currently considering them
E. Unsure

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If your institution has implemented a travel ban that affects your office, for how long is that ban currently in effect?

A. No ban
B. Through April
C. Through May
D. Through June
E. Through July
F. Through August
G. Beyond

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Is your office currently revising budgets because of (or in anticipation of) lost funding?

A. No
B. Yes
C. Don’t know

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Here and Now

1. To what extent do you feel the immediate emergency management work of pulling people home has been completed?
2. How are you and your partners processing agreements in times of social distancing? Best practices for security, privacy, e-signatures, etc? What tools are you using to help with this?
3. Has your institution created any additional “oversight” bodies to help with making decisions around partnerships or international initiatives?
4. Are you considering having international students start the Fall semester at a “satellite” campus until visa, and other issues, can be resolved?
5. To what extent are you tracking/evaluating how your mobility partners have responded during the crisis?

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Looking ahead

1. If funding sources begin to dry (e.g. study abroad, international admissions), what can partnership offices do to resource themselves?
2. Will partnership management be more centralized at your institution due to recent events, given increased emphasis on risk management and compliance?
3. What does a good partnership in a post-COVID world look like?
4. Do you anticipate that “internationalization” will fall on your institution’s priority list due to recent events?
5. Faculty engagement is always a challenge. What opportunities exist in the current environment to bring them into the fold?
MoveON for International Relations Management

MoveON allows you to map global engagement across the institution and record all types of international activity.

**Collate** all partner organisation information, MoveON Net pre populates the database for easy update.

**Assign** any type of agreement relation or international activity to the institution and map to internal and external faculties. This could be research, short projects and collaborations, visits, volunteering or conferences.

**Build** profiles of contacts relating to agreements, partner institutions and within your own organisation. Map relations, communications (such as, meetings, calls, emails) and international activity like publication citations to map research projects to contacts.

**Track partner activities** and record for future reference for example, agreements, renewals, approval stages, correspondence visits, cooperative research.

**Manage** funding sources and grants.